REPRESENTATIVE BALANCED HOLDINGS

EQUITIES

CONSUMER DISCRETIONARY

Bloomin' Brands Inc. CBS Corp. Class B Ford Motor Company Kohl's Corporation Tapestry Inc. Target Corp.

FINANCIALS

Bank of America
Bank of New York Mellon
Capital One Financial Corp.
J.P. Morgan Chase
Lincoln National Corporation
MetLife Inc.
The Travelers Companies

CONSUMER STAPLES

CVS Caremark PepsiCo Inc. Wal-Mart

MATERIALS

Freeport McMoRan Inc. Mosaic Co. Nucor Corp. Rio Tinto PLC ADS

INFORMATION TECHNOLOGY

Apple Inc.
Cisco Systems Inc.
HP Inc.
International Business Machines

Microsoft Corp. Nokia Corp. ADR Western Union Company

HEALTH CARE Johnson & Johnson Eli Lilly & Company

Merck Pfizer

INDUSTRIALS

Eaton Corp. PLC FedEx Corp. General Electric Ingersoll-Rand Co. United Technologies Corp.

ENERGY

Chevron Corporation ConocoPhillips Devon Energy Corporation Noble Corp. PLC Occidental Petroleum Royal Dutch Shell Class B Schlumberger Ltd.

UTILITIES

FirstEnergy Corp. PPL Corporation

TELECOMMUNICATIONS

CenturyLink Inc.

The portfolio is actively managed and subject to change. The information provided herein should not be construed as a recommendation to purchase or sell any particular security or an assurance that any particular security held in a portfolio will remain in the portfolio or that a previously held security will not be repurchased. Securities discussed herein may not represent a portfolio's entire holdings. It should not be assumed that any of the security transactions or holdings discussed herein have been or will prove to be profitable or that future investment decisions will be profitable or will equal or exceed the investment performance of the securities discussed. All recommendations/holdings within preceding 12 months or applicable period are available upon request.

ECONOMIC SECTORS*

	FBP	R1000V	S&P 500
Financials	24.4%	27.0%	14.7%
Information Technology	19.2%	9.3%	24.8%
Energy	12.8%	10.7%	5.8%

	FBP	R1000V	S&P 500
Consumer Discretionary	11.6%	6.7%	12.7%
Industrials	10.1%	8.3%	10.2%
Healthcare	8.7%	13.7%	13.7%
Consumer Staples	5.7%	8.1%	7.7%
Materials	4.0%	2.9%	2.9%
Utilities	2.4%	5.9%	2.9%
Telecommunication Services	1.2%	2.9%	1.9%
Real Estate	0.0%	4.5%	2.8%

 $[*]Global\ Industry\ Classification\ Standard\ (GICS)\ Sectors;\ Weightings\ may\ not\ total\ 100\%\ due\ to\ cash\ and/or\ rounding.$

R1000V: The Russell 1000 Value index is a market capitalization-weighted, total return index of larger capitalization companies which exhibit traditional value characteristics. S&P500: The S&P 500 index is a market capitalization-weighted, total return index of widely held common stocks.



REPRESENTATIVE BALANCED HOLDINGS

FIXED INCOME

GOVERNMENT BONDS

United States Treasury Notes 1.500% due 08/31/18 Federal Home Loan Bks 1.750% due 12/14/18 Federal National Mtg Assn 1.200% due 07/17/20

CORPORATE BONDS

Republic Services 3.800% due 05/15/18 AT&T Inc. 2.375% due 11/27/18 Mattel Inc. 2.350% due 05/06/19 Wellpoint Inc. 2.250% due 08/15/19 Dominion Resources 2.500% due 12/01/19 Ryder System Mtn Be 2.500% due 05/11/20 Unum Group 3.000% due 05/15/21 PSEG Power LLC 3.000% due 06/15/21 Citigroup Inc 2.900% due 12/08/21 Wells Fargo Co Mtn Be 3.500% due 03/08/22 Pioneer Natural Res 3.950% due 07/15/22 Conagra Brands Inc 3.250% due 09/15/22 Verizon Communications 2.450% due 11/01/22 Northeast Utilities 2.800% due 05/01/23

FIXED INCOME SECTORS

		FBP	BCGC	BCIGC
GOVERNMENT	Treasuries	8.8%	53.7%	58.0%
	Agencies	17.4%	2.5%	2.7%
CORPORATE	Finance	17.5%	11.6%	12.5%
	Industrial	39.0%	22.3%	18.1%
	Utilities	17.4%	2.6%	1.5%
	Other	0.0%	7.4%	7.2%

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BCGC: The Barclays Capital US Government/Credit index is an index of investment grade, fixed income securities with maturities greater than one year. **BCIGC:** The Barclays Capital US Intermediate Government/Credit index is an index of investment grade, fixed income securities with maturities ranging from one to ten years

FLIPPIN, BRUCE & PORTER

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