

EQUITIES

FINANCIALS

Bank of America
Bank of New York Mellon
Capital One Financial Corp.
JPMorgan Chase
KeyCorp
Lincoln National Corporation
MetLife Inc.
The Travelers Companies
Wells Fargo & Co.

CONSUMER STAPLES

Archer Daniels Midland
Kellogg Co.
PepsiCo Inc.
Wal-Mart

INDUSTRIALS

Eaton Corp. PLC
FedEx Corp.
Ingersoll-Rand Co.
Raytheon Technologies
Trane Technologies PLC

INFORMATION TECHNOLOGY

Apple Inc.
Broadcom Inc.
Cisco Systems Inc.
HP Inc.
Intel Corp.
International Business Machines
Microsoft Corp.
Western Union Company

CONSUMER DISCRETIONARY

Carnival Corp.
Ford Motor Company
Kohl's Corporation
Tapestry Inc.
Target Corp.
TJX Companies

COMMUNICATION SERVICES

Lumen Technologies
ViacomCBS Class B

HEALTH CARE

Bristol-Myers Squibb
CVS Health Corp.
Johnson & Johnson
Merck & Co.
Pfizer Inc.

ENERGY

Chevron Corporation
ConocoPhillips
Devon Energy Corporation
Royal Dutch Shell Class B

UTILITIES

PPL Corporation

REAL ESTATE

Simon Property Group

MATERIALS

Compass Minerals Intl.
Freeport McMoRan Inc.
Mosaic Co.
Nucor Corp.

The portfolio is actively managed and subject to change. The information provided herein should not be construed as a recommendation to purchase or sell any particular security or an assurance that any particular security held in a portfolio will remain in the portfolio or that a previously held security will not be repurchased. Securities discussed herein may not represent a portfolio's entire holdings. It should not be assumed that any of the security transactions or holdings discussed herein have been or will prove to be profitable or that future investment decisions will be profitable or will equal or exceed the investment performance of the securities discussed. All recommendations/holdings within preceding 12 months or applicable period are available upon request.

ECONOMIC SECTORS*

	FBP	R1000V	S&P 500
Financials	25.7%	20.7%	11.5%
Information Technology	20.6%	9.4%	26.3%
Consumer Discretionary	10.9%	7.8%	12.4%

	FBP	R1000V	S&P 500
Healthcare	10.3%	12.6%	13.0%
Industrials	8.3%	13.9%	8.9%
Consumer Staples	7.1%	7.1%	6.2%
Energy	6.5%	5.1%	2.8%
Materials	6.2%	4.8%	2.6%
Communication Services	2.4%	9.2%	10.9%
Real Estate	1.1%	4.4%	2.5%
Utilities	1.0%	5.0%	2.7%

*Global Industry Classification Standard (GICS) Sectors; Weightings may not total 100% due to cash and/or rounding.

R1000V: The Russell 1000 Value index is a market capitalization-weighted, total return index of larger capitalization companies which exhibit traditional value characteristics. **S&P500:** The S&P 500 index is a market capitalization-weighted, total return index of widely held common stocks.

FIXED INCOME

GOVERNMENT BONDS

United States Treasury Notes 2.750% due 09/15/21
 United States Treasury Notes 2.125% due 05/15/22
 United States Treasury Notes 2.000% due 02/15/25

CORPORATE BONDS

PSEG Power LLC 3.000% due 06/15/21
 Citigroup Inc 2.900% due 12/08/21
 Wells Fargo Co Mtn Be 3.500% due 03/08/22
 Pioneer Natural Res 3.950% due 07/15/22
 Conagra Brands Inc 3.250% due 09/15/22
 Verizon Communications 2.450% due 11/01/22
 American Express Co. 3.400% due 02/27/23
 Northeast Utilities 2.800% due 05/01/23
 Norfolk Southern Corp. 3.850% due 01/15/24
 Unum Group 4.000% due 03/15/24
 Ryder Sys Mtn Be 2.500% due 09/01/24
 Stryker Corp. 3.375% due 11/01/25
 Amgen Inc. 2.600% due 08/19/26

FIXED INCOME SECTORS

		FBP	BCGC	BCIGC
GOVERNMENT	Treasuries	25.8%	53.2%	58.4%
	Agencies	0.0%	3.6%	4.6%
CORPORATE	Finance	23.3%	11.5%	12.4%
	Industrial	39.4%	23.5%	18.2%
	Utilities	11.5%	3.1%	1.9%
	Other	0.0%	5.2%	4.6%

The portfolio is actively managed and subject to change. The information provided herein should not be construed as a recommendation to purchase or sell any particular security or an assurance that any particular security held in a portfolio will remain in the portfolio or that a previously held security will not be repurchased. Securities discussed herein may not represent a portfolio's entire holdings. It should not be assumed that any of the security transactions or holdings discussed herein have been or will prove to be profitable or that future investment decisions will be profitable or will equal or exceed the investment performance of the securities discussed. All recommendations/holdings within preceding 12 months or applicable period are available upon request.

BCGC: The Barclays Capital US Government/Credit index is an index of investment grade, fixed income securities with maturities greater than one year.

BCIGC: The Barclays Capital US Intermediate Government/Credit index is an index of investment grade, fixed income securities with maturities ranging from one to ten years

FLIPPIN, BRUCE & PORTER

The Appalachian Building
 Second Floor, 800 Main Street
 Lynchburg, VA 24504-1508
 Phone: (800) 851-3804 Fax: (434) 846-3846
 Web site: www.fbpinc.com