



## REPRESENTATIVE HOLDINGS: CANTOR FBP LARGE CAP VALUE

## **EQUITIES**

**HEALTH CARE** 

Bristol-Myers Squibb CVS Health Corp. Johnson & Johnson Medtronic PLC

Merck & Co.

Organon & Co.

Pfizer Inc.

**CONSUMER STAPLES** 

Archer Daniels Midland

Kellogg Co. PepsiCo Inc.

Target Corp.

Wal-Mart

**INDUSTRIALS** 

BWX Technologies Inc.

Eaton Corp. PLC FedEx Corp.

Quanta Services Inc.

RTX Corp.

Trane Technologies PLC

INFORMATION TECHNOLOGY

Apple Inc. Broadcom Inc. Cisco Systems Inc.

HP Inc. Intel Corp.

International Business Machines

Kyndryl Holdings Inc.

Microsoft Corp.

CONSUMER DISCRETIONARY

Ford Motor Company Home Depot Inc. Kohl's Corporation Tapestry Inc.

TJX Companies

**COMMUNICATION SERVICES** 

Comcast Corp. Class A

**REAL ESTATE**Simon Property Group

**FINANCIALS** 

Bank of America

Bank of New York Mellon Capital One Financial Corp.

JPMorgan Chase

Lincoln National Corporation

MetLife Inc.

The Travelers Companies

Wells Fargo & Co.

**ENERGY** 

Chevron Corporation

ConocoPhillips

Devon Energy Corporation

Shell PLC ADR

**UTILITIES** 

Atmos Energy Corp. Dominion Energy

**MATERIALS** 

Compass Minerals Intl. Freeport McMoRan Inc.

Nucor Corp.

The portfolio is actively managed and subject to change. The information provided herein should not be construed as a recommendation to purchase or sell any particular security or an assurance that any particular security held in a portfolio will remain in the portfolio or that a previously held security will not be repurchased. Securities discussed herein may not represent a portfolio's entire holdings. It should not be assumed that any of the security transactions or holdings discussed herein have been or will prove to be profitable or that future investment decisions will be profitable or will equal or exceed the investment performance of the securities discussed. All recommendations/holdings within preceding 12 months or applicable period are available upon request.

#### **ECONOMIC SECTORS\***

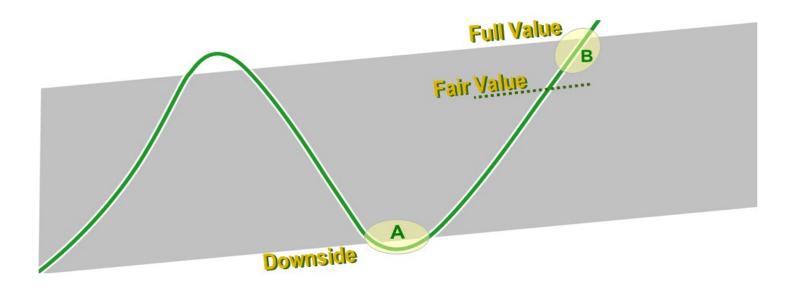
	FBP	R1000V	S&P 500
Information Technology	22.8%	9.0%	28.2%
Financials	17.5%	20.0%	12.4%
Healthcare	12.7%	15.8%	13.4%

	FBP	R1000V	S&P 500
Industrials	11.7%	13.4%	8.5%
Energy	8.3%	7.9%	4.1%
Consumer Staples	7.8%	8.3%	6.6%
Consumer Discretionary	7.6%	5.3%	10.6%
Utilities	3.9%	5.2%	2.6%
Materials	3.7%	4.8%	2.5%
Real Estate	2.3%	4.9%	2.5%
Communication Services	1.7%	5.1%	8.4%



## **OUR STOCK APPROACH**

# FBP STOCK APPROACH CHART VALUE INVESTMENT PROCESS



## OUR BUY AND HOLD DECISIONS ARE WHAT MAKE US DIFFERENT

Everyone wants to buy stocks low and sell them high. However, an important distinction among managers' buying styles is the timing of the purchase. Our Stock Approach Chart is a longstanding visual description of the Flippin, Bruce & Porter investment process and it also captures the cyclical nature of security prices. We use this chart often in discussing our long-term approach to investing and have found it to be beneficial in explaining the objective of our investment efforts.

The time from peak to peak is approximately 10 years. FBP's research effort begins early in the cycle, as a company falls out of favor and its stock price declines toward an eventual bottom. As part of our security selection process, we

establish three price targets for each company followed. These *downside*, *fair* and *full value* targets are determined, monitored and adjusted on an ongoing basis.

Our goal is to begin purchasing at point A, which is at a significant discount to our *full value*, thus providing a *margin of safety*. As company valuation measures, fundamentals and investor sentiment improve, the security price will increase. As this scenario continues to develop, the stock will move through our fair value range and eventually toward our full value target. Our exit strategy is implemented at point *B*. The average holding period for stocks in our portfolio is five years.

There is no assurance that the stated goals of the portfolio can be obtained. Investments in securities involve risks, including the risk of losing principal. Past performance is no guarantee of future results.

### FLIPPIN, BRUCE & PORTER

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